



## **Asset Management One International Ltd.**

Pillar 3 Disclosure Statement as at 31 December 2020

Asset Management One International Ltd.,  
Financial Conduct Authority Firm No. 186147

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## 1. Purpose of Disclosures

This document sets out the Pillar 3 Disclosures for Asset Management One International Ltd. (“AMOI” or the “Company”).

The EU Capital Requirements Directive (“CRD”) establishes a regulatory capital framework governing the amount and nature of capital certain types of investment firms must maintain. In the United Kingdom, CRD has been implemented through the Financial Conduct Authority’s Handbook within the General Prudential Sourcebook (GENPRU) and the Prudential Sourcebook for Banks, Building Societies and Investment Firms (BIPRU). AMOI is no longer formally subject to CRD but remains subject to UK’s implementation Regulations of CRD III prior to CRD IV. The regulatory aim of the disclosures is to improve market discipline.

To comply with the regulatory framework the rules built on three pillars have to be followed:-

- Pillar 1 sets out the minimum capital requirements to meet credit, market and operational risks calculated in accordance with set rules
- Pillar 2 requires firms and their regulator to consider whether additional capital should be held to cover risks not covered under Pillar 1; and
- Pillar 3 requires firms to disclose specified information about the underlying risk management and capital adequacy

AMOI will be making Pillar 3 Disclosures at least annually. The Pillar 3 Disclosure Statement is published on AMOI’s website.

## 2. Background to AMOI

AMOI is a company incorporated under the laws of England and Wales (registered company number 3472865) and is authorised and regulated by the Financial Conduct Authority (“FCA”) as a MiFID investment firm.

The firm is engaged in investment management and advisory business providing services to institutional and corporate investors.

The firm is categorised as a BIPRU €50k limited license firm by the FCA for capital purposes. The firm does not have retail clients, and is not authorised to hold client money or to take proprietary trading positions.

AMOI is a wholly owned subsidiary of Asset Management One Co., Ltd., a global asset management company registered in Japan.

## 3. Governance

The AMOI Board of Directors has responsibility for the overall risk governance and management of AMOI. The Board has ultimate responsibility to define AMOI’s risk appetite and underlying controls.

Risk management is a fundamental part of day-to-day management of the firm to ensure that the risks associated with the provision of investment management services are mitigated by appropriate controls and within our fundamental approach to product strategy.

The Chief Executive Officer (“CEO”) meets with senior management on a regular basis to discuss current projections, cash flow, regulatory capital management, business planning and risk management. Key issues are reported to the Board. The parent company AMO in Tokyo is kept informed.

All senior management are encouraged to report significant risk issues directly to the CEO and to report early so that appropriate action is taken. The Board promotes an open culture to enable healthy challenge and continual improvement of processes and controls. Formal written reports are provided at the quarterly Board meetings.

## 4. Risk Management and Risk Appetite

Effective risk management is an essential part of delivering the firm’s strategy and therefore senior management take an active role in risk management process.

AMO’s risk management framework and Operational Risk Events Reporting policy is based on strong risk awareness and risk accountability across all lines of defence. The Risk Framework aims to deliver long term value for our clients and shareholders and protects their interests such that responsibilities for clients are prioritised.

The day-to-day risk management, including identification and mitigation of risks and maintaining appropriate controls is delegated from the Board to the CEO and delegated managers.

Risk oversight is evidenced through the Management Committee, Client & New Business Committee and Operating Committee so that there is a consistent view across all of our principal risks, especially conduct, regulatory and strategic risks.

Independent verification of the adequacy and effectiveness of the internal risk and control management systems is provided by the outsourced Internal Audit function and Group Internal Audit function. Both these are independent from all other operational functions and report to the CEO.

AMO undertakes an annual review of internal controls through the AAF 01/06 Assurance report on internal controls. AMOI had a clean opinion for the controls from external accountants relating to the year ended 31 March 2020.

AMO’s risk appetite has been defined in both quantitative and qualitative terms to guide the business in developing the strategy in line with the agreed appetite for risk. The general principles adopted by AMOI are:-

- AMOI places client interests as a priority in developing the strategy, business planning and decision making.
- Risks accepted should maintain appropriate risk diversification and avoid excessive concentration of risk.
- AMOI will operate consistently, fairly and in adherence with regulatory and legal requirements.
- AMOI only has an appetite for risks that are adequately understood and controlled.

AMOI’s qualitative risk appetite statements are in plain language for all stakeholders and sets out the level of uncertainty that AMOI are willing to accept to achieve the business plan objectives. The quantitative risk appetites are defined in terms of tolerance limits or thresholds. Both types of statements are reviewed by appropriate Committees with key risk indicators being increasingly used within the business. Key risk indicators are a blend of performance indicators, control indicators and other management information that are focused on a particular risk.

## 5. Capital Resources

Capital is held to ensure a suitable margin is maintained in excess of the higher of Pillar 1 and Pillar 2 capital requirements. Pillar 2 capital requirements are determined using a risk based approach that explicitly takes into account management’s view of specific risk exposures.

AMOI’s capital resources as at 31 December 2020 and calculated in accordance with GENPRU 2 are shown in the table below:

		(£’000) 31 Dec 20 audited
Tier 1:	Permanent Share Capital	9,000
	Profit and loss and other reserves	(1,918)
	Deductions	0
	Total Tier 1 Capital	7,082
Tier 2:	Total Tier 2 Capital	0
	Available capital resources after deductions	7,082

AMOI is subject to the capital resource requirement for a limited licence firm. In Pillar 1, the minimum capital resource requirement has been taken as the fixed overhead requirement being the greater of both (i) the base capital requirement of €50k and (ii) the sum of the Market and Credit risk requirements. Both the fixed overhead requirement measure and the sum of the Market and Credit risks measures are calculated in accordance with the criteria set out by the FCA.

	Pillar 1 Capital Requirement
<b>Fixed Overhead requirement</b> (The FOR is calculated as 13 weeks’ fixed expenditure based on financial statements as at 31 <sup>ST</sup> December, 2020)	2,357
Pillar 1 total (Greater of (CR and MR) and FOR)	2,357
Current total capital	7,082
Surplus	4,725

The Company’s capital resources are in excess of the minimum capital requirement identified by the ICAAP process.

## 6. Pillar 2 Capital Requirement

AMOI’s overall approach to assessing the adequacy of internal capital is documented within Pillar 2, AMOI’s Internal Capital Adequacy Assessment Process (“ICAAP”).

The adequacy of the capital held by AMOI is assessed at least annually by the Board and covers:-

- The current and potential risks to the business including both financial and non-financial risks and their potential to affect both long and short term value.
- The appetite to accept those risks and how they are managed
- An assessment of the capital requirements with respect to risks
- A forward looking assessment of the risk capital strength of AMOI over a multi-year horizon in light of the mid-term business plan, considering a range of potential stress scenarios.
- Accountability for the management of risks
- A wind down analysis which provided assurance that AMOI has sufficient capital to ensure that in the event of ceasing its business, all client assets and investment contracts could be safely transferred to the parent company or returned to clients.

AMOI completes ICAAP reporting which sets out key risks to the business and demonstrates how AMOI has satisfied itself that it has sufficient capital. The key risks identified in the ICAAP reporting process are shown below:-

Risk type	Treatment
Operational Risk	<p>Operational risk is the risk of potential losses , which arise as a result of the Company’s business and include loss attributable to human error, systems failure, IT systems, cybercrime or from external events (such as regulation) and includes legal, financial crime and market abuse risks.</p> <p>The Company has established a control framework so that the risk of financial loss to the Company through operational risk is minimised. This business continuity and disaster recovery plan has been put into place to manage its operational business risks during emergencies and to ensure the safety of its staff.</p> <p>AMOI seeks to manage operational risk with control measures in place such as:</p> <ul style="list-style-type: none"> <li>• Regular review of results and establishing clear policies, procedures and controls</li> <li>• Identification of key risks and the segregation of duties, enforced through IT access privileges and process controls</li> <li>• The regular testing and annual review of Business Continuity and Disaster Recovery plans.</li> <li>• Dual or triple authorisation procedures in place for dealing and payments, and transaction checking controls.</li> <li>• Pre-employment screening to aid the recruitment and development of appropriately skilled individuals, with staff training on an ongoing basis.</li> </ul> <p>Central to the management of Operational risk is the monitoring of key controls.</p> <p>The firm has a programme of insurances designed to reduce its liability exposure to protect its assets.</p>

Risk type	Treatment
Reputational Risk	<p>Reputation risk covers the risk that the firm’s reputation is damaged resulting in a significant loss of revenue due to the impact on the client base or loss of key staff.</p> <p>In assessing reputation risk consideration has also been given to:-</p> <ul style="list-style-type: none"> <li>• The risk that poor performance can affect ability to generate income</li> <li>• The risk of misconduct by employees</li> <li>• The risk that legal and regulatory requirements are violated</li> <li>• The risk that AMOI has not complied with client contracts and the resulting claim or legal action is significant</li> <li>• The risk that AMOI suffers a significant cost due to fraud or theft</li> </ul>
Market Risk	<p>AMOI does not trade on its own account and therefore does not create any market risk in respect of its own business. Market risk is limited to management and expenses in foreign currencies.</p>
Credit Risk	<p>Credit risk exposure is largely limited to management and performance fee receivables in foreign currencies.</p> <p>Credit risk is the risk that a counterparty will be unable to meet a commitment that it has entered into with the Company. The Company’s cash balances are primarily with high credit , quality, well established financial institutions having a minimum credit rating of A-1 by S &amp; P’s and/or P-1 by Moody’s to minimise risk. AMOI uses the standardised approach to counterparty risk, under which the capital requirement is calculated as 8% of the risk weighted exposure amounts.</p>
Liquidity Risk	<p>Liquidity risk is the risk that adequate liquid funds are not available to settle planned liabilities and unexpected cash flows as they become payable. Cash flow analysis is performed at regular intervals to access liquidity needs. The majority of AMOI’s cash holdings as at 31 December 2020 were held on short-term deposit and available on short notice.</p>

## 7. Remuneration Disclosures

AMOI has adopted a remuneration policy that complies with the requirements of chapter 19C of the FCA's Senior Management Arrangements, Systems and Controls Sourcebook ("SYSC"), as interpreted in accordance with the FCA's guidance publication entitled "General Guidance on Proportionality: The Remuneration Code (SYSC 19C) & Pillar 3 Disclosures on Remuneration (BIPRU 11)", and subsequent items of guidance issued by the FCA

As a BIPRU Limited Licence firm, AMOI falls within proportionality Level 3. AMOI’s remuneration disclosures have been made with consideration to the General Guidance on Pillar 3 Remuneration and Proportionality.

AMOI has concluded, on the basis of its size and the nature scale and complexity of its legal structure and business that it does not need to appoint a remuneration committee. Instead, AMOI's CEO and COO oversees compliance with AMOI's remuneration policy including reviewing the terms of the policy at least annually and seeking Board approval on any material changes.

AMOI's policy is designed to ensure compliance with the requirements and remuneration arrangements are: consistent with and promotes sound and effective risk management; do not encourage excessive risk taking; include measures to avoid conflicts of interest; and are in line with AMOI's business strategy, objectives, values and long-term interests.

In addition to the fixed remuneration, AMOI provides other benefits and bonus (which can be either discretionary or calculated to a formula), including discretionary awards and termination payments.

In certain cases there may be a guaranteed bonus. Discretionary benefits are reviewed from time to time by the CEO having regard to their value, effectiveness and market practice. They may be increased, varied or withdrawn at the Company's absolute discretion at any time during employment.

AMOI currently sets the variable remuneration of its Code Staff in a manner, which takes into account individual employee performance and the overall results of AMOI. The fact that AMOI makes a loss may, but will not necessarily, result in no bonuses being paid. Bonuses may still be paid in these circumstances if justified on other grounds. Discretionary bonuses are awarded in line with business strategy, objectives, values and the long-term needs of AMOI, and take into account individual and corporate performance and retention. Compensation also evaluates ESG characteristics as appropriate and the effective management of risk including sustainability risk. Assessment of individual performance is measured both informally through feedback throughout the year, and formerly via annual appraisal review, which includes an assessment of the individual's control and risk awareness. When determining the size of the bonus pool the cost of economic or regulatory capital liquidity is taken into account.

AMOI only has one "business area", namely its investment management business. All of AMOI's Code Staff are Board Directors and fall into the "senior management" category of Code Staff for the purposes of the Remuneration Code. The remuneration payable to AMOI's Code Staff in respect of any accounting period is determined at the time the accounts for that period are finalised.

AMOI has three Code Staff that are Board Directors. The aggregate fixed and variable remuneration (including pension contributions) awarded to AMOI's code staff for the year ending December 2020, was £877k.